

“Leveraging Your Strengths as a Leader - Cultivating the Strengths of Your Team”

Program Overview

As a recruiting leader or manager, every day unfolds with a host of new challenges that must be addressed, and important decisions that must be made. We must actively work to engage hiring managers and candidates, collaborate with staff, and strive to assure that recruitment workflows are operating efficiently.



As much as we devote time, energy and resources towards achieving great outcomes for our firms, our clients, and our candidates, many of us do little to truly invest in developing and refining our individual strengths and abilities. Most of us don't purposefully or deliberately apply our strengths towards how we conduct ourselves as leaders, how we manage and cultivate staff, or how we execute on projects. And, while we are all familiar with the notion that we are best served by, "playing to our strengths," how many of us are actively or consciously pursuing our work from a strengths-based perspective?

Leveraging Your Strengths As A Leader – Cultivating The Strengths Of Your Team, has been designed to help recruiting executives and managers to better understand and more thoughtfully leverage their own natural strengths and abilities. The program candidly addresses how leaders can more meaningfully assess, understand, and nurture the natural strengths and competencies that inherently exist in every team member. Finally, this session addresses the "Optimized 1:1," a recurring, formal communication approach designed to address associate performance, while also serving as an opportunity for consistent, ongoing coaching, and development.

Leveraging Your Strengths As A Leader – Cultivating The Strengths Of Your Team is a highly engaging and interactive session. The program employs small group discussions and case studies on leadership methodologies, as well as on coaching and developing staff. Prior to the actual session, program participants will complete a Competency/Strengths assessment for utilization during and after the session.

Program Goals/Objectives: The primary goals of this session are as follows:

- 1) Engage leaders to be more cognizant and better leverage their own natural abilities & strengths;
- 2) Equip leaders assess and harness the unique strengths and abilities of their direct reports,
- 3) Provide owners/leaders with a formal communications framework that allows for consistent staff coaching and development.

Program Duration: Approximately 3 Hours.

For additional Information, please contact Advanced Recruiting Trends at: 540-882-9077, or email: info@artofrecruiting.com.