

“High Impact Recruiting – Securing Competitive Advantage”

Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content:

10

Instruction:

10

Instructor Knowledge:

10

Applicability:

10

The top concepts that I learned from this program are: COLD CALLS !!!
how to leave better messages to potential
candidates

The concepts that I hope/intend to implement when I get back to my office are: Everything that had to do with cold calls.

In your opinion, was the program worth your time? yes, it has helped
me conquer my insecurities about the business.

What would you improve about the program? Nothing, I thought it
was good.

Other Comments: _____

Optional:

Name: Jeanette Spadafino Organization: _____

Years of experience in recruiting: 6 months

May we cite your comments regarding this program to others who may be interested in similar training? Y/N Y

How did you hear about our company and this seminar? My Boss

“High Impact Recruiting – Securing Competitive Advantage”

Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content:

10

Instruction:

10

Instructor Knowledge:

10

Applicability:

9

The top concepts that I learned from this program are: candidate control

The concepts that I hope/intend to implement when I get back to my office are: the cold call!

In your opinion, was the program worth your time? absolutely

What would you improve about the program?

Other Comments:

Optional:

Name: Brooke Olitsky Organization:

Years of experience in recruiting: 2

May we cite your comments regarding this program to others who may be interested in similar training? Y/N yes

How did you hear about our company and this seminar? Alisa Silverberg

“High Impact Recruiting – Securing Competitive Advantage”

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10

Instructor Knowledge:

10

Applicability:

10

The top concepts that I learned from this program are: To separate myself from other
recruiters by distinguishing my service in terms of overall knowledge
professionalism & professional courtesy, as well as much more control of the hiring process.

The concepts that I hope/intend to implement when I get back to my office are: increased
candidate control,

In your opinion, was the program worth your time? absolutely

What would you improve about the program? nothing

Other Comments: Please to meet you

Optional:

Name: Chris Harris Organization: _____

Years of experience in recruiting: 1.5

May we cite your comments regarding this program to others who may be interested in similar training? Y/N _____

How did you hear about our company and this seminar? Employer

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Course Content:	<u>10</u>
Instruction:	<u>10</u>
Instructor Knowledge:	<u>10</u>
Applicability:	<u>10</u>

The top concepts that I learned from this program are: COUNTER OFFER
MITIGATION

The concepts that I hope/intend to implement when I get back to my office are: CALL SCRIPTS, MORE EFFECTIVE COID CALLS

In your opinion, was the program worth your time? YES

What would you improve about the program? _____

Other Comments: _____

Optional:

Name: GILBERT EDWARDS Organization: _____

Years of experience in recruiting: 1

May we cite your comments regarding this program to others who may be interested in similar training? Y/N _____

How did you hear about our company and this seminar? BOSS

“High Impact Recruiting – Securing Competitive Advantage”

Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content:	<u>9</u>
Instruction:	<u>9</u>
Instructor Knowledge:	<u>9</u>
Applicability:	<u>10</u>

The top concepts that I learned from this program are: Cold Calls, Building Rapport,
Thoroughness, Detail

The concepts that I hope/intend to implement when I get back to my office are: Time Management → more cold calls → Follow-up

In your opinion, was the program worth your time? Yes

What would you improve about the program? Time for more questions

Other Comments: Will you be conducting any client biz dev seminars

Do you conduct Internal TRAINING / Assessment on Search Firm

(i.e. operational efficiency)

Optional:

Name: Richard Altamura Organization: _____

Years of experience in recruiting: 9

May we cite your comments regarding this program to others who may be interested in similar training? (Y/N) _____

How did you hear about our company and this seminar? We knew ya! Thanks