

"High Impact Recruiting"© - Program Evaluation Form

Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content:	<u>10</u>
Instruction:	<u>10</u>
Instructor Knowledge:	<u>10</u>
Applicability:	<u>8</u>

The top concepts that I learned from this program are: communicating
better w/ applicants, new recruitment strategies especially for
tough to fill jobs, etc. etc. etc.

The concepts that I hope/intend to implement when I get back to my office are: definitely
the way I communicate via telephone + email, do more
research when it comes to looking for applicants, etc.

Was the program worth your time? Would you recommend to others? Absolutely!

What would you improve about the program? Nothing - it was nonstop
which kept our attention - I think putting people on
the spot and asking many questions really helped
everyone learn more and definitely get more out of it.

Other Comments: _____

Optional:

Name: Allison Brennan

May we cite your comments regarding this program to others who may be interested in similar training? (Y) N _____

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Applicability:	<u>10</u>

The top concepts that I learned from this program are: to be more
proactive in networking

The concepts that I hope/intend to implement when I get back to my office are: look
on internet & local locations to search

Was the program worth your time? Would you recommend to others? Yes +
I would recommend to others.

What would you improve about the program? I can't think of
any way to improve. - The handouts, slides
and listening to phone calls were helpful. Also, the
interactive sections were good for ideas as well.

Other Comments: _____

Optional:

Name: _____

May we cite your comments regarding this program to others who may be interested in similar training? Y/N _____

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10
10+
10+
10

The top concepts that I learned from this program are: the importance
of networking, networking,
& bldg. relationships w/ people in
the communities in which we work

The concepts that I hope/intend to implement when I get back to my office are:

using linkedin & other internet
filled

Was the program worth your time? Would you recommend to others?

Definitely

What would you improve about the program?

It was very
well-done!

Other Comments:

I'd like to have you
come back to do an
advanced program.

Optional:

Name:

Cheryl Jennings, DHR

May we cite your comments regarding this program to others who may be interested in similar training? Y/N

Y

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Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content:	<u>9</u>
Instruction:	<u>10</u>
Instructor Knowledge:	<u>10</u>
Applicability:	<u>8</u>

The top concepts that I learned from this program are: ① Create interest in message
a opening to prospect ② Pay attention to signals during
call & channel appropriately ③ Every call is an opportunity
to build your network ④ Sourcing is about both 'how' & 'when'

The concepts that I hope/intend to implement when I get back to my office are: ① Sourcing from data base
② Using business event
as a network/prospect source

Was the program worth your time? Would you recommend to others?

Yes. I absolutely would recommend it to others.

What would you improve about the program?

I would like more about identifying source lists

Other Comments: You're program takes the fear out
of sourcing by identifying straight forward steps
and techniques to making that call.

Optional:

Name: Debbie Gray

May we cite your comments regarding this program to others who may be interested in similar training? Y/N _____

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Course Content:	<u>9</u>
Instruction:	<u>9</u>
Instructor Knowledge:	<u>10</u>
Applicability:	<u>10</u>

The top concepts that I learned from this program are: use of cold call
techniques to find our needs, value of selling our
product (as a business as well as employer), value of
creating relationships.

The concepts that I hope/intend to implement when I get back to my office are: PASSIVE, SORCING, preparing compellin
scripts/benefits, use of sourcing options provided

Was the program worth your time? Would you recommend to others? yes / yes

What would you improve about the program? something interactive to do
at end of 1ST DAY.

Other Comments: Very valuable. Would recommend to
to others. Scaled down version
would be beneficial to management
staff to emphasize their ability
to enhance outcomes.

Optional:

Name: Judy Tucker

May we cite your comments regarding this program to others who may be interested in similar training? Y/N y

High Impact Recruiting - Securing Competitive Advantage

Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content:	<u>10</u>
Instruction:	<u>10</u>
Instructor Knowledge:	<u>10</u>
Applicability:	<u>10</u>

The top three concepts that I learned from this program are: 1.) Cold Calling tactics 2.) Handling Rejection / lack of interest 3.) Valuable tools for recognizing valuable candidates and placing them in the right environment for them.

The three things that I hope/intend to implement when I get back to my office are: Setting the fears aside for rejection and realize that there is always going to be a lack of interest

In your opinion, was the program worth your time? absolutely!

What would you improve about the program? Tweak specific scenarios towards the specific industry if possible.

Would you recommend that others attend this program? yes - if given the opportunity, I intend to

Other Comments: Thank you! Very valuable information!