

"High Impact Recruiting"© - Program Evaluation Form

Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content:	<u>10</u>
Instruction:	<u>10</u>
Instructor Knowledge:	<u>10</u>
Applicability:	<u>10</u>

The top concepts that I learned from this program are: Calling techniques. I feel
much more ~~group~~ equipped to make successful calls to both
candidates & clients. Your strategies make me feel more
confident & prepared.

The concepts that I hope/intend to implement when I get back to my office are: Honestly, there's
not one concept that I won't apply to my day to day routine.
There is a significant room for improvement and I am excited
to put them into action.

Was the program worth your time? Would you recommend it to others? YES, I would
definitely recommend you to others!! I wish I would have had
this training my first day, and not 1yr 1/2 into my position.

What would you improve about the program? a Ton of information at once,
would have liked more time ~~to test this sea~~

Other Comments: Great job!

Years of experience in recruiting: 1 1/2

Optional:

Name: Lindsay Cade

May we cite your comments regarding this program to others who may be interested in similar training? Y/N

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Applicability:	<u>9</u>

The top concepts that I learned from this program are: "we haven't previously spoken" habit, the realistic concept of perm #s; overall detail w/ what we should cover w/ candidates with → certain questions/info

The concepts that I hope/intend to implement when I get back to my office are: the scripts → in a natural way → overall w/ candidates + clients. really great info

Was the program worth your time? Would you recommend it to others? yes and yes! great & applicable info that I will refer back to in work

What would you improve about the program? kind of wish it could be 3 days to let the info be spread out more than the jam-packed 2 days. (This may have been up to Swift → I realize.)

Other Comments: thanks so much! We've never had formal training and this was the best we could ask for. I really appreciate it and will definitely implement your ideas!

Years of experience in recruiting: 11 months

Optional:

Name: Buffy Golias

May we cite your comments regarding this program to others who may be interested in similar training? Y/N Y

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Applicability:

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The top concepts that I learned from this program are: Cold call training, Contracts,
using referrals as candidates

The concepts that I hope/intend to implement when I get back to my office are: referrals,
build relationships better, organization/Planning

Was the program worth your time? Would you recommend it to others? YES! I enjoyed
every bit.

What would you improve about the program? Too Quick! Lots of info

Other Comments: This program gave me the tools I needed as well
as gave me back an excitement for recruiting that I had
faded from.

Years of experience in recruiting: 1 1/2

Optional:

Name: Ali Ashley

May we cite your comments regarding this program to others who may be interested in similar training? Y/N Y

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The top concepts that I learned from this program are:

obtaining and gaining
interests from top candidates - pitching the company
successfully - pitching to companies/cold calling
processes,

The concepts that I hope/intend to implement when I get back to my office are:

all of them (honestly!)

Was the program worth your time? Would you recommend it to others?

It was certainly
worth my time and I would certainly recommend

What would you improve about the program?

Supplement more interactive
ideals (just more ways to retain all the content)

Other Comments:

Great! very informative and inspirational

Years of experience in recruiting:

2 1/2

Optional:

Name:

Jeffrey Morrison

May we cite your comments regarding this program to others who may be interested in similar training? Y/N

Yep!

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The top concepts that I learned from this program are: how to steer calls
in direction of networking and information
about their position; when getting a negative
response.

The concepts that I hope/intend to implement when I get back to my office are: splitting my
time, verbiage to use in calls.

Was the program worth your time? Would you recommend it to others? Yes of course!!!

What would you improve about the program? A few more breaks - maybe
have the people in the room read the #
to break it up.

Other Comments: I think I learned ~~soo~~ much! Thank you
for giving us this information + your time!
I am going home to review + train myself!

Years of experience in recruiting: 1 1/2 years

Optional:

Name: Nastassia Bumenthal.

May we cite your comments regarding this program to others who may be interested in similar training? (Y/N) yes