

“High Impact Recruiting”© - Securing Competitive Advantage

Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content:	<u>10</u>
Instruction:	<u>10</u>
Instructor Knowledge:	<u>10</u>
Applicability:	<u>10</u>

The top concepts that I learned from this program are: Spend more time on counter offer, stay in touch with hired candidates

The concepts that I hope/intend to implement when I get back to my office are: The new way to conduct my cold calls.

Was the program worth your time? Would you recommend it to others? Yes, I would absolutely recommend the program

What would you improve about the program? Nothing, it was perfect.

Other Comments: This is an excellent seminar for those just starting out in the recruiting profession. Also good for old dogs that want to learn new tricks!!

Optional:

Name: Jarrod Harsh

Years of experience in recruiting: 1

May we cite your comments regarding this program to others who may be interested in similar training? Y/N Y

How did you hear about our company and this seminar? My supervisor Lisa Davis

“High Impact Recruiting”© - Securing Competitive Advantage

Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content:
Instruction:
Instructor Knowledge:
Applicability:

9
10
10
9

The top concepts that I learned from this program are:

To better organize my
time and to make more calls with "courage"
and confidence for success.

The concepts that I hope/intend to implement when I get back to my office are:

Out line my script for cold calls
evaluate my applicants more thoroughly

Was the program worth your time? Would you recommend it to others?

Yes.

What would you improve about the program?

I wanted a little more
info from the placement side rather than
the internal company recr. side.

Other Comments:

however concepts are certainly
the same - but it is different being
a seller rather than the buyer.

Optional:

Name:

Shawn English

Years of experience in recruiting:

27

May we cite your comments regarding this program to others who may be interested in similar training? Y/N _____

How did you hear about our company and this seminar?

on-line invite
(e-mail)

“High Impact Recruiting”© - Securing Competitive Advantage

Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content:	<u>10</u>
Instruction:	<u>10</u>
Instructor Knowledge:	<u>10</u>
Applicability:	<u>10</u>

The top concepts that I learned from this program are: techniques of cold calling, closing a candidate

The concepts that I hope/intend to implement when I get back to my office are: use my time effectively, plan out the day/week, prioritize, try to get more referrals, reference st. Ask candidates questions that I know they will answer - no open ended questions

Was the program worth your time? Would you recommend it to others? Yes, I gained a lot of knowledge that will allow me to advance and grow in recruiting.

What would you improve about the program? _____

Other Comments: _____

Optional:

Name: Whitney Payne

Years of experience in recruiting: 1 1/2

May we cite your comments regarding this program to others who may be interested in similar training? (Y)N

How did you hear about our company and this seminar? through our merging company Tmsl

“High Impact Recruiting”© - Securing Competitive Advantage

Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content: 10
Instruction: 10
Instructor Knowledge: 10
Applicability: 9 ?

The top concepts that I learned from this program are: Cold call techniques
How to mitigate counter offers.
How to find talent

The concepts that I hope/intend to implement when I get back to my office are: Scripts
writer Sourcing or Recruiting, people.

Was the program worth your time? Would you recommend it to others? Yes
It was worth my time. I would
recommend to New and/or experienced
recruiters.

What would you improve about the program? More Relevant
for my company and my Day
to Day operations

Other Comments: Thank You. I learned
a lot and will apply it to
new knowledge I have obtained.

Optional:

Name: Ryan McNally

Years of experience in recruiting: 4-5 months

May we cite your comments regarding this program to others who may be interested in similar training? Y/N Y

How did you hear about our company and this seminar? Through my company

“High Impact Recruiting”© - Securing Competitive Advantage

Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content: 10
Instruction: 10
Instructor Knowledge: 10
Applicability: 10

The top concepts that I learned from this program are: Additional options
for the cold call - Closing - scripts - and
how to use them

The concepts that I hope/intend to implement when I get back to my office are: _____
Cold calling, Closing, recruiting passive
candidates, counter offer, scripting for phone calls

Was the program worth your time? Would you recommend it to others? _____
Absolutely!!! I would definitely recommend
this training and intend to do so!!!

What would you improve about the program? _____
Nothing It addressed all the basic components
of being a great recruiter!!

Other Comments: _____

Optional:

Name: Lisa Davis

Years of experience in recruiting: 14 years

May we cite your comments regarding this program to others who may be interested in similar training? Y/N Y

How did you hear about our company and this seminar? Internet

“High Impact Recruiting”© - Securing Competitive Advantage

Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content:	<u>10</u>
Instruction:	<u>10</u>
Instructor Knowledge:	<u>10</u>
Applicability:	<u>10</u>

The top concepts that I learned from this program are: Cold calling, messages,
importance of continued candidate
interaction

The concepts that I hope/intend to implement when I get back to my office are: Cold calling
reference checks, More interaction

Was the program worth your time? Would you recommend it to others? Yes
this seminar was effective and kept me
engaged throughout

What would you improve about the program? _____

Other Comments: Paul excellent presentation. The
skills practiced today will make me a
more effective recruiter.

Optional:

Name: Brian Wynne

Years of experience in recruiting: 2

May we cite your comments regarding this program to others who may be interested in similar training? Y/N Y

How did you hear about our company and this seminar? Bill Joyce

“High Impact Recruiting”© - Securing Competitive Advantage

Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content:	<u>9</u>
Instruction:	<u>10</u>
Instructor Knowledge:	<u>10</u>
Applicability:	<u>9</u>

The top concepts that I learned from this program are: psychology behind
cold calling, and recruiting in general

The concepts that I hope/intend to implement when I get back to my office are: We are
launching a perm placement/exec search function so
I see myself (+ others) using many concepts - primarily the
process of passive sourcing and the techniques.

Was the program worth your time? Would you recommend it to others?
Yes Yes

What would you improve about the program? _____

Other Comments: It's so nice to attend a class led by someone
with actual expertise on the subject. (I have had the
opposite experience.) The class was very relevant,
and enjoyable, and packed with applicable info.

Optional:

Name: Natalie DeBoer

Years of experience in recruiting: 4.5

May we cite your comments regarding this program to others who may be interested in similar training? Y/N Yes

How did you hear about our company and this seminar? email (fwded from Marcia
Call)