

"High Impact Recruiting"© - Program Evaluation Form

Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content:	<u>10</u>
Instruction:	<u>10</u>
Instructor Knowledge:	<u>10</u>
Applicability:	<u>10</u>

The top concepts that I learned from this program are: how to do a
Stump speech. How to manage effectively recruit
candidates. Cold calling & building networks

The concepts that I hope/intend to implement when I get back to my office are: building networks, manage my time effectively
Salary negotiations

Was the program worth your time? Would you recommend to others? yes definateley.

What would you improve about the program? n/A

Other Comments: The training was great & very informative

Years of experience in recruiting: 1 1/2 yrs

Optional:

Name: Angie Kachamabwara Email: angiekach@gmail.com

May we cite your comments regarding this program to others who may be interested in similar training? Y/N

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The top concepts that I learned from this program are: Cold calling, rapport.
Keeping candidates engaged & aligned.

The concepts that I hope/intend to implement when I get back to my office are: Sourcing.
cold calling

Was the program worth your time? Would you recommend to others? Yes - Most
definitely

What would you improve about the program? _____

Other Comments: I was very impressed with your structure.
You kept people engaged & conversing - but still on task.
To be able to speak to entry level recruiters as well
as Sr Dir & be able to teach them both something.
new was impressive.

Years of experience in recruiting: 8

Optional:

Name: _____ Email: _____

May we cite your comments regarding this program to others who may be interested in similar training? Y/N Y

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The top concepts that I learned from this program are: how to initiate a cold call
differently in order to capture interest. I learned the "art" of
recruiting is the importance of networking in order to keep the pipeline
of candidates flowing

The concepts that I hope/intend to implement when I get back to my office are: unfortunately I'm not a recruiter, but it was great for
my knowledge bank

Was the program worth your time? Would you recommend to others? yes I would

What would you improve about the program? Nothing - It was perfect

Other Comments: The instructor was very knowledgeable
I gave a lot of real life examples that helped
to drive & explain a concept

Years of experience in recruiting: not so much recruiting but job posting's
Swearing

Optional:

Name: Dainty Marandwe

daintym@gmail.com
Email: daintymarandwe@deltek.com

May we cite your comments regarding this program to others who may be interested in similar training? Y/N yes

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The top concepts that I learned from this program are: counter-offers, time-management

The concepts that I hope/intend to implement when I get back to my office are: definitely coaching candidates on counter-offers. this was very helpful & I know I will apply it.

Was the program worth your time? Would you recommend to others? Yes, definitely.
I would recommend it to anyone who's interested in recruiting.

What would you improve about the program? _____

Other Comments: I thought this program was very well-rounded.
I liked how you included actual recordings. That really
helped to solidify the point you were trying to make.
I also liked the interactive nature of this training
class.

Years of experience in recruiting: 3.5

Optional:

Name: _____ Email: _____

May we cite your comments regarding this program to others who may be interested in similar training? Y/N _____

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9

Instruction:

9

Instructor Knowledge:

10

Applicability:

10

The top concepts that I learned from this program are: UTILIZATION OF
DIFFERENT TOOLS ARE KEY TO SUCCESS.

The concepts that I hope/intend to implement when I get back to my office are: TIME MANAGEMENT, UNCOVERING OBJECTIONS

Was the program worth your time? Would you recommend to others? YES! YES!

What would you improve about the program? MORE ROLE PLAYING AT
EACH STAGE OF THE LIFECYCLE.

Other Comments: PAUL, YOU DEFINITELY DELIVERED. I LOOK FORWARD
TO MY TEAM IMPLEMENTING THESE TOOLS + TECHNIQUES I FEEL
THE TIME COMMITMENT WAS MINIMAL COMPARED TO THE VALUE
WE RECEIVED. THANK YOU!

Years of experience in recruiting: 15

Optional:

Name: Michael Heller Email: _____

May we cite your comments regarding this program to others who may be interested in similar training? Y/N YES