

**“High Impact Recruiting – Securing Competitive Advantage”**

Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content:

10

Instruction:

10

Instructor Knowledge:

10

Applicability:

10

The top concepts that I learned from this program are: coldcalling, strategies to  
recruit people who are not on job market,  
building relationships w/ candidates & hiring mngers

The concepts that I hope/intend to implement when I get back to my office are: all the  
above, organizing my day & trying to  
have phone calls come at certain periods so I can  
effectively recruit & get in that rhythm

In your opinion, was the program worth your time?

Yes very much so! especially being new  
to recruiting

What would you improve about the program?

nothing

Other Comments: instructor very knowledgeable &  
motivating. Passionate for recruiting

**Optional:**

Name:

Kelly Sullivan

Organization:

ActionNet

Years of experience in recruiting: \_\_\_\_\_

May we cite your comments regarding this program to others who may be interested in similar training? Y/N Y

How did you hear about our company and this seminar?

google/online



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Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content: 10  
Instruction: 10  
Instructor Knowledge: 10  
Applicability: 10

The top concepts that I learned from this program are: Org Charting,  
CANDIDATE MOTIVATORS, OFFER NEGOTIATING STRATEGIES

The concepts that I hope/intend to implement when I get back to my office are: Org Charting a candidate + gaining more referrals, I loved that  
VoiceMail Scripts

In your opinion, was the program worth your time? Absolutely, very beneficial  
and I plan to use daily.

What would you improve about the program? Provide or try to include  
Metrics in Recruiting How to USE METRICS SYSTEM,

Other Comments: Paul is very patient knowledgeable +  
attentive. I highly recommend his class to any company  
seeking Recruiting Knowledge.

Optional:

Name: Raree J. [Signature] Organization: ActonNet, Inc

Years of experience in recruiting: 8

May we cite your comments regarding this program to others who may be interested in similar training? Y/N Y

How did you hear about our company and this seminar? From Colleague



**“High Impact Recruiting – Securing Competitive Advantage”**

Please rate the following items on a scale of 1 – 10 (with 10 being best):

Course Content: 10  
Instruction: 10  
Instructor Knowledge: 10  
Applicability: 9

The top concepts that I learned from this program are: calling strategies,  
responses + motivators

The concepts that I hope/intend to implement when I get back to my office are: call psychology + planning  
daily

In your opinion, was the program worth your time? yes

What would you improve about the program? —

Other Comments: Great job. very informative.

**Optional:**

Name: Kathryn Brown Organization: EM Solutions

Years of experience in recruiting: less than 1

May we cite your comments regarding this program to others who may be interested in similar training? Y/N yes

How did you hear about our company and this seminar? Google